

NL-FOOD SECURITY ALLIANCE



Rabobank

EXPORT FINANCE AS THE KEY TO REALISE
INVESTMENT PLANS AND DEVELOPMENT OF
INFRASTRUCTURE

SERVICES

- Structuring of export credit-insured financing solutions
- Supporting the importer
- Arranging cash flow based solutions
- Alignment with national and international requirements
- Assisting in compliance with environmental and social impact requirements

RABOBANK EXPORT FINANCE

Export Finance entails the financing of the export of capital goods and services with support from state supported Export Credit Agencies (ECA's). Rabobank focusses on importing and exporting clients worldwide and works together with the respective ECA in the country of the exporter. We aim at offering financing solutions up to a repayment period of 12 years.



BANKING FOR FOOD

Export Finance and the NL-Food Security Alliance

Due to our origin (the agricultural sector) and our present worldwide strategy (banking for food) we are dedicated to investigate financing solutions for projects in relation to the sustainable development of the agricultural sector in recipient countries. Higher productivity, improvement of social standards and respect for the environment are key. These are the same principles as adhered to by the NL Food Security Alliance as initiated by Eijkelkamp. The combination of diversified knowledge in the alliance, entrepreneurship and cooperation of (inter) government related entities will ensure an effective strategy as to develop.



Rabobank Export Finance ECA-based solutions

- Long tenor (5-12 years)
- Relative competitive pricing
- Financing up to 85% of the investment (for government related transactions, 100% financing can be taken into consideration)
- cooperation with the Dutch government to optimise financing packages for recipient governments (grants/support under the DRIVE program, long tenored solutions (exceeding 12 years repayment)
- possibility of combined exports from various countries

Services

- Structuring of export credit-insured financing solutions for capital expenditure
- Supporting the importer in setting of credit facilities
- Arranging of cash flow based solutions for the exporter (drawdowns, guarantee facilities, working capital facilities)
- Allignment with national requirements: Atradius Dutch State Business acting on behalf of the Dutch Ministry of Finance
- Allignment with international requirements: OECD guidelines for officially supported export credits
- Assisting in compliance with environmental and social impact requirements

NL-FSA

The NL-Food Security Alliance (NL-FSA) is a network of mainly Dutch companies and institutions developing exclusive and sustainable solutions in the agri-water-food-business.

NL-FSA is a Royal Eijkelkamp initiative

 **Eijkelkamp**
Meet the difference

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